

Monday, November 28, 2022

What's so - By Werner Erhard

What's so is always just what's so. What's so doesn't care what you think, feel, intend or wish; it will not bend. You can be freaked out or driven over what's so, and it won't change what's so. If you're late for an appointment, getting freaked out about it won't have you arrive any earlier. If you're having a bad day, being freaked out won't change what's so.

That which you seek will not bring you satisfaction – aligning with what's so will.

When you're upset, you're never upset over what's so. What's so is just what's so, and you're upset.

If your house burns down and you get upset, does it bring your house back? What's so doesn't care if you're upset; it's up to you how you handle what's so. There is no confusion in what's so. When you don't know you just don't know – there is no confusion there.

There's nothing right or wrong about what's so. What's so is always open to different interpretations. There's always just what's so, and then you have an interpretation.

What scares you isn't what's so, it's your interpretation. The interpretation is never true; what's so is real, the interpretation is not.

Who you're being is just who you're being, and what's so doesn't care if you're happy with it or not, so why should you? When you're not being with what's so, that's also just what's so. Why should you concern yourself?

Other people should always be the way they're being; if you think they shouldn't, that's your interpretation. Bring yourself back to what's so about them. Until you can be with what's so, you can't be with anything or anyone. You may have control over other people's what's so, but none over their interpretation – give it up.

If you take action or not, it's still just what's so. If it works out well or not, it's still just what's so. You can never make a right or wrong decision or take a right or wrong action.

Whatever you do will always bring you more of what's so, and then you have an interpretation about it. Whatever you don't have, so what? Whatever you've done or

thought in the past, again so what? Whatever happens in the future is not to be feared. It's just going to be more of what's so.

The challenge is to spend as much time in what's so as you can. The chatter in your head is more interpretation, and it has nothing to do with what's so. There's nothing wrong with the chatter, it's just you listening to a fantasy.

The thought that there is something wrong is an illusion; there is nothing wrong, there is only what's so.

Notice when you're comparing what's so to some fantasy of how it should be. Bring yourself back to what's so and it will be O.K.

Ask yourself what's so and align with that. Align with what's so and it will not matter. That is the foundation of transformation and satisfaction.

Not aligning with what's so is the only thing that will ever bring you hardship or suffering. Life in what's so will bring you harmony, grace, and balance.

The other side of what is so is so what.

Being at what is so is an OPPORTUNITY inside of team and also in your life, and to not be with that is to not have access to impacting the outcomes that you have in life (all you have is hope and hope is not a place to stand to impact the direction of your life. You cannot unfold a hope - you can only unfold a promise.

Performance: Living at "what's so" (the scoreboard)

The power of the scoreboard =

- If you can see it, you can manage it (make request, declare breakdowns etc)
- If you can manage it, you can move it
- If you can move it, you can fulfill it

-
- What gets measured gets done
 - What gets measured and reported improves.
 - What gets measured and reported publicly improves exponentially

"How you do team is how you do life, and how you do life is how you do team"

∠